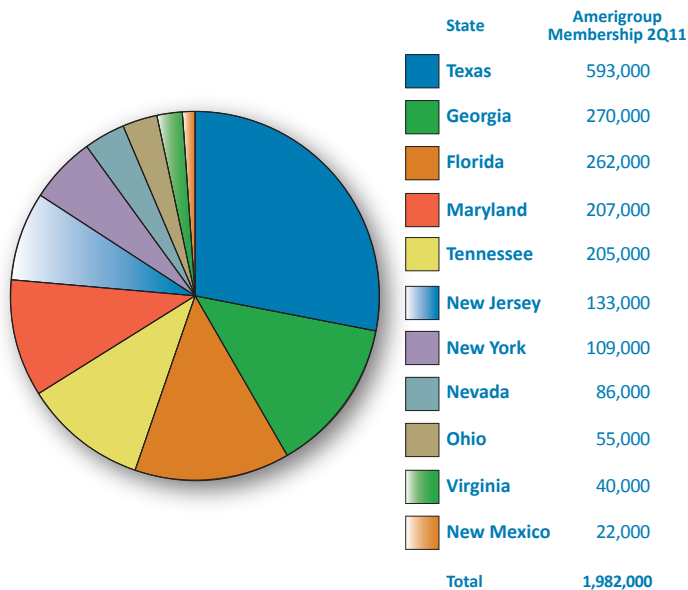


Our Members

- **2 million**
Amerigroup members nationwide, approximately
- **1 out of every 35**
Medicaid recipients served by Amerigroup nationwide
- **1 out of every 28**
Children's Health Insurance Program (CHIP) recipients served by Amerigroup nationwide
- **65,030**
Annual births covered by Amerigroup
- **95 percent**
Percentage of pharmacy-eligible members who had at least one prescription filled in the past year
- **29 percent**
Percentage of Amerigroup members who get a prescription filled each day
- **1 out of every 5**
Amerigroup members filling their prescriptions at independent community pharmacies
- **21,992**
Prescriptions Amerigroup fills for members each day
- **847,663**
Amerigroup members receiving prescriptions annually
- **6.6 million**
Generic prescriptions Amerigroup fills for members annually
- **8 million**
Total prescriptions Amerigroup fills for members annually
- **72,429**
Members aged 65 or over

Amerigroup Member Population, by State



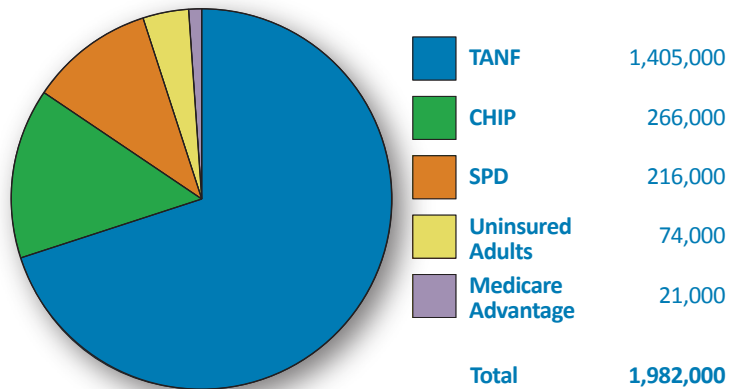
Source: Amerigroup Corporation

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Our Members (continued)

Amerigroup Member Population, by Product



- **TANF** – A family-focused Medicaid managed health care product. This product is designed for the **Temporary Assistance for Needy Families (TANF)** population that consists primarily of low-income children and their mothers.
- **CHIP** – A managed health care product for uninsured children not eligible for Medicaid. This product is designed for the **Children’s Health Insurance Program (CHIP)** initiative.
- **SPD** – A managed health care product designed for Supplemental Security Income (SSI) recipients. This population consists of low-income **Seniors and People with Disabilities (SPD)**.
- **FamilyCare** – A managed health care product focused on uninsured adults and parents of CHIP or Medicaid-eligible children.
- **Medicare Advantage** – Medicare health plans focusing on low-income Medicare beneficiaries, consisting of regular Medicare plans and Special Needs Plans (SNPs) for dual eligible beneficiaries with both Medicare and Medicaid.

Source: Amerigroup Corporation

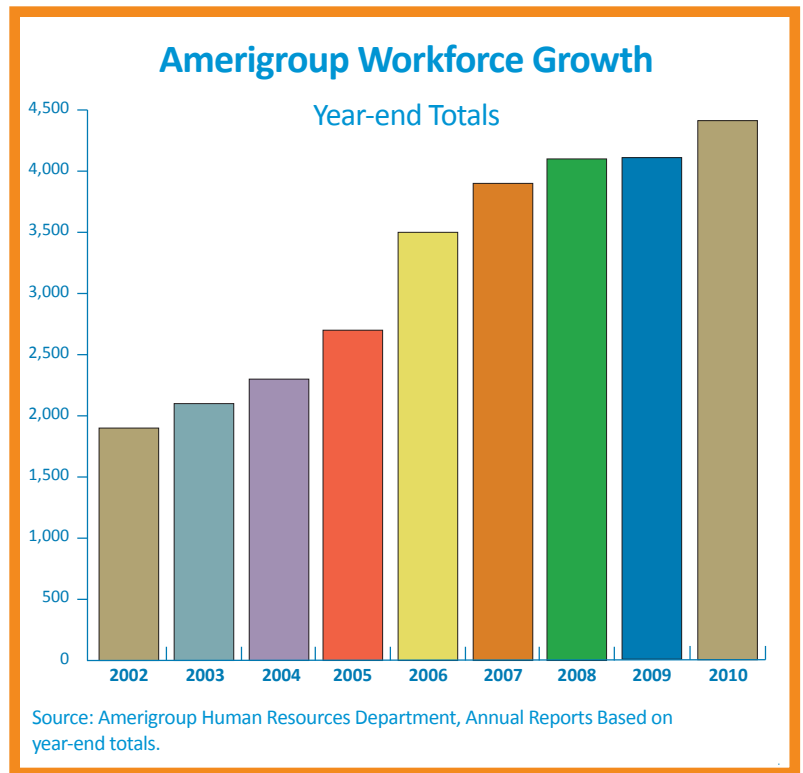
Our Programs and Services

- **3.35 million**
Annual calls made to our members, assessing their health needs to connect them with the right care
- **21,344**
Calls handled daily by our National Customer Care (NCC) department
- **5.42 million**
Annual calls handled from our members and health care providers
- **170**
Different languages in which Amerigroup takes phone calls using real-time translation
- **68.7 percent**
Percentage of translated calls that are handled in Spanish
- **713**
Hospitals in the Amerigroup network nationwide
- **105,941**
Providers in the Amerigroup network nationwide
- **13.01 million**
Annual physician visits among Amerigroup members
- **8**
Disease management programs accredited by the National Committee for Quality Assurance (NCQA) (asthma, chronic obstructive pulmonary disease, coronary artery disease, congestive heart failure, diabetes, depression, HIV/AIDS and schizophrenia)
- **1st**
Health care company to receive NCQA accreditation for a schizophrenia disease management program
- **24.1 million**
Provider claims processed by Amerigroup annually
- **21.3 million**
Provider Electronic Data Interchange (EDI) claims processed annually
- **88.1 percent**
Percentage of claims processed electronically by Amerigroup
- **82.03 percent**
Percentage of total prescriptions filled by Amerigroup using cost-saving generic drugs ("generic fill rate")
- **99.99 percent**
Percentage of Amerigroup pharmacy claims that are paid within 30 days of the transaction
- **65,000**
Total pharmacies in the Amerigroup network nationwide
- **173,342**
Surgeries covered by Amerigroup annually
- **1.18 million**
Emergency room visits by members annually

Source: Amerigroup Clinical Informatics, NCC, Pharmacy and Disease Management

Our People

- **4,694**
Total associates employed by Amerigroup
- **997**
Nurses, doctors and social workers employed by Amerigroup
- **1**
Amerigroup ranking as top insurer by *Modern Healthcare* magazine for “Best Places to Work in Healthcare”
- **50**
Total Amerigroup offices/facilities nationwide, occupying 807,459 total combined square feet
- **55 percent**
Percentage of minority associates at Amerigroup (national average is 30 percent)
- **33.08 percent**
Percentage of minority managers at Amerigroup (national average is 15 percent)
- **92**
Members per primary care physician
- **683**
Amerigroup associates who work with members through calls at the Company contact centers
- **Top 1 percent**
Where Amerigroup ranks in similar-sized companies for total investment in compliance
- **100 percent**
Percentage of associates that completed compliance training in 2010
- **200,000 gallons**
Water consumption Amerigroup reduces annually by installing water-saving devices
- **4 million**
Sheets of paper Amerigroup saves annually by printing double-sided copies



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Our Finances

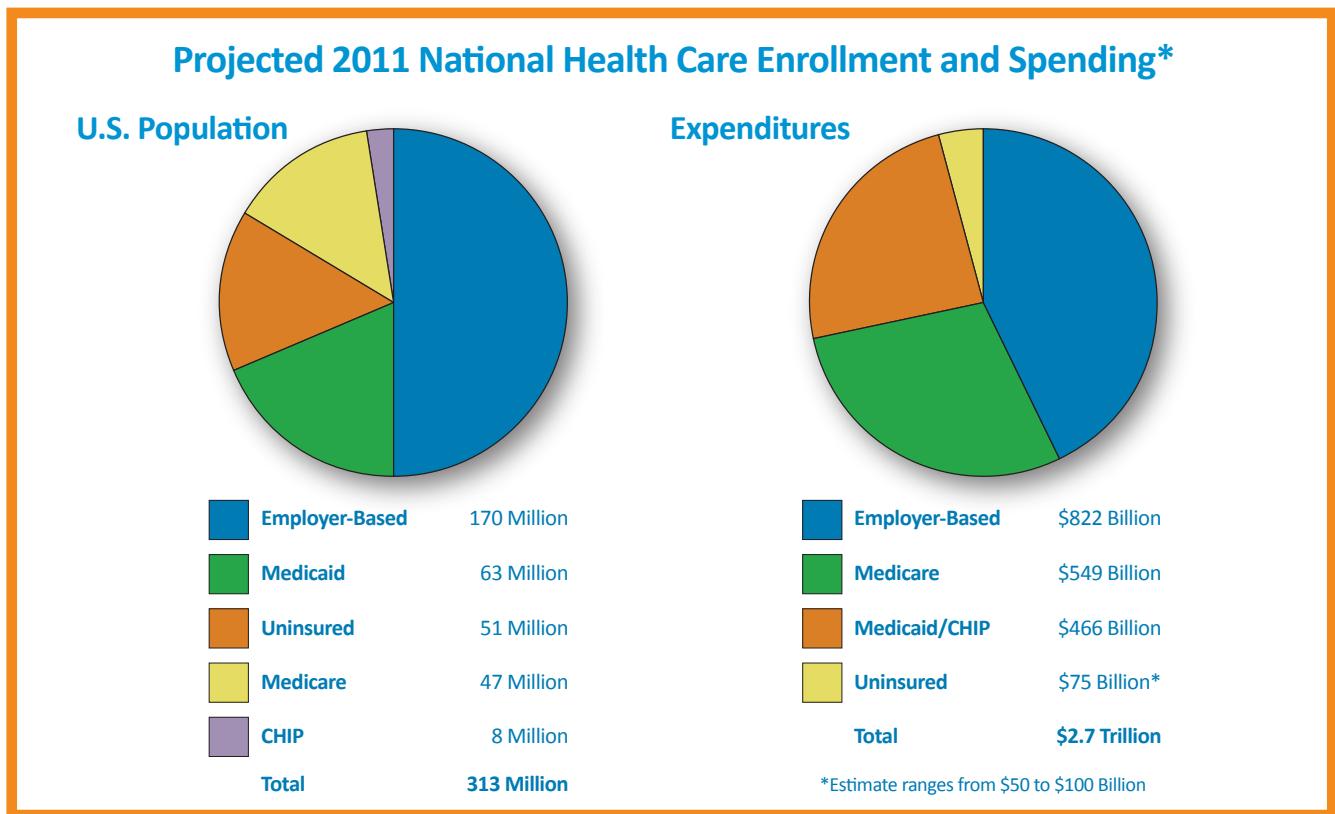
- **396**
Current ranking on Fortune 500 list of top publicly traded corporations (NYSE: AGP)
- **8**
Current ranking (from *Fortune* magazine) among publicly traded health care companies
- **2.5 to 3.5 cents per dollar**
Targeted long-term return earned by Amerigroup shareholders for every dollar the Company takes in
- **\$3.2 billion**
Estimated economic impact of Amerigroup on Hampton Roads since the Company was founded in 1994*
- **\$500 million**
Estimated annual economic impact of Amerigroup on Hampton Roads*
- **\$5.8 billion**
Annual revenue for Amerigroup in 2010
- **\$3 billion**
Estimated amount Amerigroup has saved taxpayers since we began serving members in 1996**
- **\$70.4 million**
Estimated amount Amerigroup saved our state government partners in 2010 through dedicated fraud, waste and abuse prevention efforts

* "The Economic Impact of Amerigroup Corporation on Hampton Roads," Dr. James Koch

** Reden & Anders formula

U.S. Health Care

- **\$836 billion**
Anticipated combined Medicaid and CHIP expenses by 2018, with an expectation that the United States will approach the \$1 trillion mark*
- **\$549 billion**
Total projected Medicare spending for 2011*
- **\$2.7 trillion**
Total projected U.S. health spending for 2011*
- **25 percent**
Percentage of Medicaid enrollees from elderly and disabled populations
- **68 percent**
Percentage of Medicaid expenditures accounted for by elderly and disabled populations



Sources: Centers for Medicare & Medicaid Services. February 2011. CHIP ever enrolled in year. <http://www.cms.gov/NationalCHIPPolicy/downloads/CHIPEverEnrolledYearGraph.pdf>.

Centers for Medicare & Medicaid Services, Office of the Actuary. 2010. 2010 Actuarial report of the financial outlook for Medicaid. <http://www.cms.gov/ActuarialStudies/downloads/MedicaidReport2010.pdf>.

Centers for Medicare & Medicaid Services, Office of the Actuary. September 2010. National health expenditure projections 2009–2019. <http://www.cms.gov/NationalHealthExpendData/downloads/NHEProjections2009to2019.pdf>.*

DeNavas-Walt, C., B. D. Proctor, and J. C. Smith. September 2010. U.S. Census Bureau, Current Population Reports, P60–238. Income, poverty, and health insurance coverage in the United States: 2009. <http://www.census.gov/prod/2010pubs/p60-238.pdf>.

The Kaiser Family Foundation, statehealthfacts.org. May 2010. Total number of Medicare beneficiaries, 2010. Data source: Kaiser Family Foundation analysis of the CMS state/county market penetration file, May 2010. <http://www.statehealthfacts.org/comparemap/table.jsp?ind=290&cat=6>

*The September 2010 health spending projections were based on the 2008 version of the National Health Expenditures released in January 2010, updated to take into account the impact of health reform and other relevant legislation and regulatory changes.

Amerigroup Communications Department

"Amerigroup" refers to Amerigroup Corporation and its subsidiaries

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